

PDS - attachment H

APPLICATION PRICE CALCULATION SHEET

PDS for the sale of Shares in the unnamed thoroughbred **Bay Colt**, foaled **2020**, by **SO YOU THINK** from **NOWHERETOSOMEWHERE** all-inclusive to **30 JUNE 2022**

The costs of establishing the Syndicate are set out in the following table (many of these costs are one-off expenditure items):

	Total for Syndicate	Per Share (20)
A. Initial Cost Price of Horse paid by Promoter – fall of the hammer	<b>\$70,000</b>	<b>\$3,500</b>
B. Promoter's margin 12.5% of fall of hammer price	<b>\$8,750</b>	<b>\$438</b>
C. Other acquisition costs	<b>\$22,364</b>	<b>\$1,118</b>
D. Syndicate establishment costs	<b>\$19,255</b>	<b>\$963</b>
E. Actual and budgeted Horse husbandry costs to <b>30 June 2022</b>	<b>\$13,486</b>	<b>\$674</b>
<b>Sub-total</b>	<b>\$133,855</b>	<b>\$6,693</b>
F. GST	<b>\$13,385</b>	<b>\$669</b>
G. Racing Registration Fees (GST exempt): FOH Ownership Transfer \$55, Registration of Promotion \$250, Registration of Racing Syndicate \$250, Addition of a Racing Syndicate \$40, Transfer Promoter to Syndicate \$55, Registration of Horse Name \$110	<b>\$760</b>	<b>\$38</b>
<b>Total</b>	<b>\$148,000</b>	<b>\$7,400</b>
<b>Share Application Price – 1/20<sup>th</sup> [or 5%] Share</b>		<b>\$7,400</b>

Further breakdown of Items A, B, C and D:

		Total for Syndicate	Per Share (20)
<b>A. Initial Cost Price of Horse paid by Promoter</b>		<b>\$70,000</b>	<b>\$3,500</b>
<b>B. Promoter's margin 12.5%</b>		<b>\$8,750</b>	<b>\$438</b>
<b>C. Other acquisition costs</b>			
o <b>Race series eligibility payments (7)</b>			
▪ <b>Entry to INGLIS Race series (once only)</b>	\$3,500		
▪ <b>BOBS Entry Fee (once only)</b>	\$900		
▪ <b>BOBS EXTRA Entry Fee (once only)</b>	\$764		
▪ <b>Blue Diamond &amp; Blue Sapphire 1<sup>st</sup> nomination</b>	\$300		
▪ <b>Golden Slipper &amp; Golden Rose 1<sup>st</sup> nomination</b>	\$350	<b>\$5,814</b>	<b>\$291</b>
o <b>Insurance Premiums (4) Cover with Logans</b>			
▪ Mortality from fall of hammer to 1 November 2021 for total syndication value +			
▪ Emergency Surgery / Colic +		<b>300</b>	<b>15</b>
▪ Disability impairment guarantee to date of issuing and allotment of Shares +		<b>\$10,145</b>	<b>\$507</b>
▪ ASIC Statutory Professional Indemnity cover		<b>\$784</b>	<b>\$39</b>
o <b>Acquisition costs</b>			
▪ Veterinary work at sale complex by Dr Tim Roberts including <b>29</b> physical inspections, <b>14</b> X-rays and endoscopic evaluations, pro-rata apportioned across all yearlings bought	\$1,995		
▪ Sales expenses incurred in attending sale apportioned across all yearlings purchased for syndication	\$1,678		
▪ Endoscopic evaluation post sale payable to William Inglis	\$165		
▪ Blood-testing post sale for Anabolic Androgenic Steroids payable to William Inglis	\$500		
▪ Miscellaneous costs, including professional photographers, pedigree ratings software subscription fees, apportioned across all yearlings purchased for syndication	\$983	<b>\$5,321</b>	<b>\$266</b>
<b>D. Syndicate establishment costs</b>			
o <b>Establishment and promotion</b>			

<ul style="list-style-type: none"> <li>▪ Pro-rata proportion of: postage, printing, stationary (\$158), communication fees (telephone, internet, SMS) (\$360), bank fees, merchant service/eftpos fees, IT service provider (\$825), marketing &amp; promotion advertising across: Facebook (\$457), TV Sky Channel &amp; Racing.com, radio Sky Sports Radio &amp; website Bloodstock.com (\$9,900), ASIC Form 88 PDS in-use notice &amp; Vet Report for PDS (\$195).</li> </ul>	\$11,895		
<ul style="list-style-type: none"> <li>▪ Pro-rata ASIC Industry Funding Levy (\$660)</li> </ul>	\$660		
<ul style="list-style-type: none"> <li>○ <b>Accounting and legal</b></li> </ul>			
<ul style="list-style-type: none"> <li>▪ Pro-rata: Auditor's fee (\$3,500), Chartered Accountants fee (\$1,200), Legal fees (\$2,000)</li> </ul>	\$6,700		
<b>Total</b>		<b>\$19,255</b>	<b>\$963</b>
<b>E. Actual and Budgeted Horse Husbandry Costs to 30 June 2022</b>			
<ul style="list-style-type: none"> <li>○ <b>From 6 February to 30 June 2022</b></li> </ul>			
<ul style="list-style-type: none"> <li>▪ Transport <b>6 February</b> from sale complex to Booleroo Agistment Farm</li> </ul>	\$220		
<ul style="list-style-type: none"> <li>▪ Agistment from date of arrival at Booleroo to <b>28 February</b></li> </ul>	\$1,856		
<ul style="list-style-type: none"> <li>▪ Transport <b>1 March</b> from Booleroo to Bimbadeen Park to educator Shane Rose to commence breaking-in process</li> </ul>	\$180		
<ul style="list-style-type: none"> <li>▪ Education (Breaking-in) process over 42 days including stabling</li> </ul>	\$3,750		
<ul style="list-style-type: none"> <li>▪ Miscellaneous additional costs including farrier feet trim and shoes, dentist, parasite drench to <b>11 April</b></li> </ul>	\$515		
<ul style="list-style-type: none"> <li>▪ 3 days agistment &amp; Transport <b>11 April</b> from educators to Gooree Park Pre-Training Stables</li> </ul>	\$690		
<ul style="list-style-type: none"> <li>▪ Pre-Training 15 days orientation to stables \$88pd + supplements to <b>30 April</b></li> </ul>	\$1,320		
<ul style="list-style-type: none"> <li>▪ Agistment at Gooree from <b>1 May to 31 May</b></li> </ul>	\$1,442		
<ul style="list-style-type: none"> <li>▪ Pre-Training from <b>1 June to 30 June</b> \$88pd + Track Fees &amp; Supplements</li> </ul>	\$2,820		
<ul style="list-style-type: none"> <li>▪ Miscellaneous additional costs include farrier feet trim and shoes, dentist, parasite drench to <b>30 June</b></li> </ul>	\$693	<b>\$13,486</b>	<b>\$674</b>
<b>Total</b>		<b>\$133,855</b>	<b>\$6,693</b>